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November 9, 2005

Ms. Linda Haughton
Executive Director
Academy of Hospitality Industry Attorneys
1675 Lamar St., Ste. 700
Denver, CO 80202

Dear Linda:

The Service Employees International Union has begun focusing its organizing efforts on Texas, Arkansas and Louisiana.

SEIU, now the nation's second-largest union, has now occupied an entire floor of a bank building on San Felipe, Texas where it has signed an 11-year lease for 11,000 square feet. SEIU is also pouring more than \$1 million into organizing efforts, and has at least a dozen organizers on the ground at any given time in the hopes of signing up janitors and housekeepers.

On another front, the Unite Here International Union has also been making significant strides, organizing laundry and hotel workers. Its biggest coup: 600 workers at Hilton Americas-Houston last year, the first union-represented hotel in Houston and the second in Texas after the Dallas-Fort Worth Airport's Sheraton Hotel. Houston, which has never been much of a union town, is turning into a hotbed of organizing activity, which could have far-reaching consequences. Workers in the hospitality industry are seeing higher wages, businesses are facing increased expenses and -- in the end -- the AFL-CIO is becoming more aggressive as it goes head to head with these two breakaway unions for membership.

All the best,

Sincerely yours,

McGlinchey Stafford, PLLC



E. Fredrick Preis, Jr.

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